

To: Unity Books fx 385 4957
Attention: Alan Preston

from: Matthew Oliver fx 4737669.

Alan

Tilly asked me to fax through these quotes received for the 30 year festschrift. The Wai-te-ata Press quote is the only one based on 48 pages - as you can see it compares very favourably with the other two which are both based on only 32 pages.

I hope the Wai-te-ata quote meets with your approval as I do not think a better price is possible, and I ~~feel~~ think they'll do a very good job.

Cheers, Matthew

FACSIMILE

Date: 6.8.97
Pages: One (Incl This Page)
Sent to: Matthew Oliver
Of: 471-0989

**NEALE PRINTERS
LIMITED**

Fax No:
Sent By: Carmen
Message: Please advise if the following is okay to print.

Hi,
Your quote is requested
Description: Unity Festschrift - 150x150 - 32 pages.
stapled etc.

Colours: Print only black
Stock: Cover - 225gsm White KASKAD
Inside - White Matt Art

Quantities & Prices:	3500 Books	\$ 3080.00 + GST
	4000 Books	<u>\$ 3495.00 + GST</u>
	4500 Books	\$ 3850.00 + GST

Metal plates will cost an extra \$ 700.00 + GST
(However, we should be able to print with
aluminium plates)

Delivery: 29/8/97 (on the basis that everything is
brought in by the 20/8/97)

*Cherise
Flynn*

Ground Floor, 16 Kent Terrace
P.O. Box 4132, Wellington
Telephone: 04-384 8782
Facsimile: 04-384 8903

Have a Nice Day!



Above and beyond

Law Commission
PO Box 2590
Wellington

FAX: 471 0959

05-Aug-1997

Attention: Matthew Oliver

Thank you for the opportunity to submit a price for your printing requirements. Our estimation is based on your specifications supplied.

ESTIMATION - OUR REF 32237

Books - Unity Festschrift
Cover printed Black 2 sides
32 pages printed Black throughout
From supplied camera ready artwork
Scan & strip in 10 x A6 size Black & White photo,s
Cover creased & saddle stapled.
Priced using all polyester plates.

SIZE..... 150 x 180

MATERIALS: Chambril Offset 210gsm
Printright 80gsm

Quantities	3,500	4,000	4,500
Origination	\$418.00	\$418.00	\$418.00
Printing	\$2967.00	\$3269.00	\$3555.00
TOTAL PRICE...	\$3385.00	\$3687.00	\$3973.00

Notes: GST not included.
Subject to sighting artwork/proof/silk/films.

Yours faithfully,

Michelle Harrison
Account Manager
ASTRA DIGITAL PRINT SOLUTIONS

The Wai-te-ata Press
Victoria University of Wellington
P.O. Box 600, Wellington
NEW ZEALAND

ph: +64-4-495-5233 x8134 fax: +64-4-496-5446
e-mail: Sydney.Shep@vuw.ac.nz
internet: <http://www.vuw.ac.nz/wtapress/>

TO: Matthew Oliver, FAX# 471-0959
FROM: Dr. Sydney J. Shep, Wai-te-ata Printer
DATE: 13 August 1997

Dear Matthew:

RE: Unity Festschrift

Wai-te-ata Press offers the following quote (GST not included) as requested for printing the Unity Festschrift. Please note that it will be cheaper to use a formatted disk rather than camera-ready copy. I have also selected a good quality book paper whose bulking quality belies its weight.

size:	150x150mm
copy:	formatted disk + 10 halftones
format:	48 pgs plus cover
paper:	250gsm Ikonorex Ivory (cover); 80gsm Munken Cream (text)
colour:	black
binding:	saddle-stapled

for 3,500 copies	\$3502.58	price per copy = \$1.00
for 4,000 copies	\$3778.86	price per copy = \$0.94
for 4,500 copies	\$4053.74	price per copy = \$0.90

This quote is valid for 30 days from the above date. I will expect a delivery date of disk, halftones & a print dummy on 19th August; the final go-ahead for printing (either yours or mine) must take place by 22 August to ensure completion of the job by the delivery date of 29 August. Wai-te-ata Press takes no responsibility and will not bear an additional costs for any delays in receipt of copy or signing off for production which compromise the delivery date. Please do not hesitate to contact me should you have any questions.

Cordially

Sydney J Shep
Wai-te-ata Press

